UBS House View

EuropeChief Investment Office WM

Weekly

28 January 2016

Deeper dive

The petro tipping point: How falling oil became bad news for global markets

— р. 2

Regional view

Buy low, sell low?

— р. 3

Market moves

(CIO view	-1w	– 3m	ytd
S&P 500		1.3%	-9.4%	-7.8%
Euro Stoxx 50	OW	3.6%	-10.4%	-6.5%
MSCI EM	UW	4.0%	-16.6%	-9.8%
FTSE 100	UW	3.9%	-6.2%	-3.8%
SMI		2.9%	-7.4%	-6.2%
NIKKEI 225		6.4%	-9.7%	-10.5%
US high grade bonds	UW	0.1%	0.5%	1.3%
Euro high grade bonds	UW	0.6%	0.7%	1.8%
US investment grade bon	ds OW	0.1%	-1.4%	0.0%
Euro investment grade bo	onds OW	0.4%	-0.4%	0.0%
US high yield bonds		2.6%	-6.4%	-1.9%
European high yield bond	ls OW	1.3%	-3.0%	-1.7%
EM sovereign bonds		1.4%	-2.6%	-0.8%
EM corporate bonds		0.6%	-3.2%	-0.9%

Source: Bloomberg, UBS as of 28 January 2016

OW = tactical overweight UW = tactical underweight

Market comments

Calculations are based on the past five days

- Global equities rose 2.4% in USD terms on the week, with emerging market equities (+4%) outperforming their developed peers (+2.3%). The Eurozone (+3.9%) and Japan (+5.5%) surpassed the US (+0.8%), while Shanghai stocks (-7.8%) fell due to poor industrial profits data and concerns about China's slowdown.
- Brent and West Texas Intermediate oil jumped 13% and 9% on the week thanks to rising speculation on possible production cuts and a lower-thananticipated US inventory build. More dovish Fed commentary pushed gold 1.9% higher.
- The largest five-day currency moves against the USD were commodity-linked currencies, such as the Norwegian krone (+1.6%) and the Australian dollar (+1.1%). The Japanese yen (-0.9%) and Swiss franc (-0.7%) lost ground to the greenback.

In focus

The US Federal Reserve largely delivered on expectations. It made no change to policy but neither closed the door to a rate hike in March nor opened it further. Uncertainty out of China and elsewhere is clearly on committee members' minds based on this new statement: "The Committee is closely monitoring global economic and financial developments and is assessing their implications for the labor market and inflation, and for the balance of risks to the outlook." Inflation would remain "low in the near term," the committee reported; and by not mentioning that risks to growth and inflation were "balanced," the committee implied that it is more concerned about inflation reaching its 2% target. In the near term, CIO expects to see continued higher risk premiums on equities, obstacles to interest rates rising, and large currency fluctuations based on incoming economic data.

ECB President Mario Draghi announced that the ECB will "review and possibly reconsider"

its monetary policy stance on 10 March. It will also release new macroeconomic projections that will cover 2018 for the first time. Although the ECB enhanced its stimulus measures just six weeks ago, Draghi said that the global environment has changed markedly since then. CIO expects the ECB to increase its monthly QE purchases by EUR 10–20bn.

Eurozone purchasing managers' indices cooled last month. The preliminary Markit reading for the services sector fell to 53.6 from 54.2, its lowest level in 12 months. The manufacturing component dropped to 52.3 from 53.2, and the composite was at 53.5, down from 54.3, to an 11-month low. The

silver lining was that the indices all remain above the 50 mark, pointing to continued expansion in activity. In addition, the services sector created jobs at a pace beaten only once since 2008.

In the US in January, the Dallas Fed Manufacturing Index hit its lowest level since early 2009, hinting at the damage being inflicted on oil-dependent states by the sliding crude price. The index, based on data collected over the week ending January 20, declined from 12.7 in December to –10.2 in January. Given the importance of the oil industry to Texas, it should come as no surprise that activity decelerated there.

China's industrial profits declined for the seventh month in a row.

Industrial profits fell 4.7% year on year in December versus November's 1.4% contraction. The slump followed weak production and sales, as demand remained tepid. Given China's overcapacity problems in the manufacturing and property sectors and the overall deflationary pressure, industrial profits and employment are likely to continue to suffer.

UK house prices rose for a seventh consecutive month in January,

according to the latest data from the Nationwide Building Society. The average house price climbed 0.3% month on month to GBP 196,829 (USD 282,100). The annual pace of growth slowed to 4.4% from 4.5% in December, however. Given ongoing supply-demand imbalances and the likelihood of the Bank of England postponing its first interest rate hike, today's data is consistent with CIO expectations for 6% average UK house price growth in the next 12 months.



Deeper dive

The petro tipping point: How falling oil became bad news for global markets

Most investors are used to cheap oil prices being a blessing, and price spikes a cause of recessions and bear markets. But more recently, falling crude has become a curse for risk assets. The 90-day correlation between crude and global stocks rose from 0.15 in July 2015 to 0.51 by September, with equity markets and crude prices often seeming to move in lock-step. Why the shift?

1) First, there are reports that sovereign wealth funds (SWFs) in oil producing countries are drawing down their investments to plug government spending gaps. The average per barrel (/bbl) budget breakeven price for OPEC countries was USD 95/bbl in 2015, according to the IMF, so USD 30/bbl oil is clearly a strain on many producing governments.

We are skeptical that SWF selling of stocks is having a material physical impact on global indices. Petro states account for 60% of global SWF assets under management, and allocate 16% of their holdings to equities, as the Sovereign Wealth Fund Institute estimates. This equates to a total stock exposure of less than 1% of global market cap.

That said, investor concerns about SWF asset sales can harm equity market sentiment.

2) Second, sub-USD 50/bbl oil prices make investment in most new projects uneconomic, leading to cutbacks and spreading the impact across the supply chain. Over the past six months, USD 380 billion of energy capital investment has been shelved, according to consultant Wood Mackenzie. Energy firms have



Watch this week's UBS House View Weekly Video

Christopher Swann

punched far above their weight in terms of capital spending. The USD 891 billion spent by energy firms in 2014 represented 30% of global capex, according to Standard & Poor's, the largest contributor of any sector.

- 3) Third, with oil trading below USD 50/bbl for a prolonged period, some of the debt that funded the boom in US shale drilling is now turning bad, and bankruptcy rates are rising. The default rate among US high yield energy firms rose to 8% over the past 12 months. We expect it to touch 15% over the coming year. This is a risk to the wider economy, since higher risk aversion among credit investors has led to rising spreads for non-energy issuers too.
- **4)** Finally, the expected boost to consumer spending in developed economies has been slow to materialize. Research at the end of last year suggested that Americans were spending half of their gasoline savings on buying performance-enhancing high octane gasoline, according to JP Morgan credit card data.

The problems associated with low oil prices will likely intensify in coming months, as an end to Iranian sanctions adds to global oversupply. But as capital spending cuts reduce new production, the glut – currently around 1–1.5 million barrels per day – should gradually decline in the second half of this year, pushing the price back to around USD 55/bbl in 12 months. This should ease some of the strain on oil producers, reducing the correlation with equities. Yet crude prices will still be low enough to benefit consumers. Cheap oil may return to being a blessing, not a curse.

Christopher SwannGlobal Investment Office

Bottom line

Falling oil prices appear to be dragging on global equities. Rumors of stock sales by the sovereign wealth funds of oil states have harmed sentiment. The oil industry is also cutting back on capital spending, spreading the pain across supply chains. And the cost of borrowing for risky credits across the economy has risen, due

to heightened risk aversion among investors stung by rising energy sector default rates. Our forecast recovery in the oil price to USD 55/bbl over the next 12 months should reduce the pain for producers, while preserving much of the gain for consumers.

Regional view

Buy low, sell low?



Bert Jansen European Equity Strategist

For those who like to shop, January is a much-anticipated sales season. After all, who doesn't appreciate a bargain? Shopaholics tell me that it can even be worth waiting a full six to eight weeks for unpopular merchandise to be marked down further.

The equity markets started the year in a similar fashion, offering major markdowns across the board, in particular for unwanted items. Bank, automotive and commodity stocks spring to mind.

But why is it that consumers are eager to buy at lower prices, while equity investors tend to do the opposite? Equities are one of the few "goods" in which the propensity to buy is positively correlated with the price. The higher stock prices go, the larger the inflows into equity funds are and vice versa.

During a recent conversation I had with a client, he expressed understandable concern about the sharp market declines this year and, in particular, the losses his equity portfolio incurred. But are these losses "real"? In my view, they are not, unless he

Podcast
www.ubs.com/podcast

realized them by selling the underlying holdings (the same principle applies, of course, to capital gains).

A chief reason investors lose money in the market is that they sell, often irrationally, as prices go south and put the proceeds into cash equivalents or bonds, thereby locking in losses and missing out on the gains during the market recovery. Far too often, investors buy high and sell low.

goes without saying that their valuations have become more attractive. But I would argue that they are not cheap by historical standards, despite the January sale. It still takes hard work to find bargains on a sector and stock level. In Europe we see value in financials and energy, though both sectors face, shall we say, structural challenges. Yet if they didn't, they probably wouldn't be beaten down. Nobody said that investing is easy.

"Within equities, the Eurozone remains our favorite market"

Of course, Warren Buffett's adage "be fearful when others are greedy and greedy when others are fearful" is not easy to follow. But it is exactly what successful investors such as Buffett do. For long-term investors, the recent sell-off presents opportunities to put some cash to work.

Indeed, Mr. Market's emotional volatility should be seen in this context: it might very well represent a time of excessive pessimism when share prices trade below their intrinsic value. A respected veteran fund manager once told me that bear markets are nirvana for "value" investors (i.e. bargain hunters), for they enable them to buy a dollar's worth of value for sixty cents.

Which brings us to the key question: Are equity markets undervalued after the recent declines? It

In our global tactical asset allocation, which has a six-month time horizon, we recently reduced our exposure to equities to neutral because of increased risks in China and wide credit spreads. Nevertheless, we expect markets to finish the year on a stronger note. Within equities, the Eurozone remains our favorite market.

Kind regards, **Bert Jansen** UBS Chief Investment Office WM's investment views are prepared and published by Wealth Management and Retail & Corporate or Wealth Management Americas, Business Divisions of UBS AG (regulated by FINMA in Switzerland), its subsidiary or affiliate ("UBS"). In certain countries UBS AG is referred to as UBS SA. This material is for your information only and is not intended as an offer, or a solicitation of an offer, to buy or sell any investment or other specific product. Certain services and products are subject to legal restrictions and cannot be offered worldwide on an unrestricted basis and/or may not be eligible for sale to all investors. All information and opinions expressed in this material were obtained from sources believed to be reliable and in good faith, but no representation or warranty, express or implied, is made as to its accuracy or completeness (other than disclosures relating to UBS). All information and opinions as well as any prices indicated are current as of the date of this report, and are subject to change without notice. The market prices provided in performance charts and tables are closing prices on the respective principal stock exchange. The analysis contained herein is based on numerous assumptions. Different assumptions could result in materially different results. Opinions expressed herein may differ or be contrary to those expressed by other business areas or divisions of UBS as a result of using different assumptions and/or criteria. UBS and any of its directors or employees may be entitled at any time to hold long or short positions in investment instruments referred to herein, carry out transactions involving relevant investment instruments in the capacity of principal or agent, or provide any other services or have officers, who serve as directors, either to/for the issuer, the investment instrument itself or to/for any company commercially or financially affiliated to such issuers. At any time, investment decisions (including whether to buy, sell or hold securities) made by UBS and its employees may differ from or be contrary to the opinions expressed in UBS research publications. Some investments may not be readily realizable since the market in the securities is illiquid and therefore valuing the investment and identifying the risk to which you are exposed may be difficult to quantify. UBS relies on information barriers to control the flow of information contained in one or more areas within UBS, into other areas, units, divisions or affiliates of UBS. Futures and options trading is considered risky. Past performance of an investment is no guarantee for its future performance. Additional information will be made available upon request. Some investments may be subject to sudden and large falls in value and on realization you may receive back less than you invested or may be required to pay more. Changes in foreign exchange rates may have an adverse effect on the price, value or income of an investment. The analyst(s) responsible for the preparation of this report may interact with trading desk personnel, sales personnel and other constituencies for the purpose of gathering, synthesizing and interpreting market information. Tax treatment depends on the individual circumstances and may be subject to change in the future. UBS does not provide legal or tax advice and makes no representations as to the tax treatment of assets or the investment returns thereon both in general or with reference to specific client's circumstances and needs. We are of necessity unable to take into account the particular investment objectives, financial situation and needs of our individual clients and we would recommend that you take financial and/or tax advice as to the implications (including tax) of investing in any of the products mentioned herein. This material may not be reproduced or copies circulated without prior authority of UBS. UBS expressly prohibits the distribution and transfer of this material to third parties for any reason. UBS accepts no liability whatsoever for any claims or lawsuits from any third parties arising from the use or distribution of this material. This report is for distribution only under such circumstances as may be permitted by applicable law. In developing the Chief Investment Office (CIO) economic forecasts, CIO economists worked in collaboration with economists employed by UBS Investment Research. Forecasts and estimates are current only as of the date of this publication and may change without notice. For information on the ways in which UBS CIO WM manages conflicts and maintains independence of its investment views and publication offering, and research and rating methodologies, please visit www.ubs.com/research. Additional information on the relevant authors of this publication and other CIO publication(s) referenced in this report; and copies of any past reports on this topic: are available upon request from your client advisor.

External Asset Managers / External Financial Consultants: In case this research or publication is provided to an External Asset Manager or an External Financial Consultant, UBS expressly prohibits that it is redistributed by the External Asset Manager or the External Financial Consultant and is made available to their clients and/or third parties. Australia: 1) Clients of UBS Wealth Management Australia Ltd: This notice is issued by UBS Wealth Management Australia Ltd ABN 50 005 311 937 (Holder of Australian Financial Services Licence No. 231127): This Document is general in nature and does not constitute personal financial product advice. The Document does not take into account any person's objectives, financial situation or needs, and a recipient should obtain advice from an independent financial adviser and consider any relevant offer or disclosure document prior to making any investment decisions. 2) Clients of UBS AG: This notice is issued by UBS AG ABN 47 088 129 613 (Holder of Australian Financial Services Licence No 231087): This Document is issued and distributed by UBS AG. This is the case despite anything to the contrary in the Document. The Document is intended for use only by "Wholesale Clients" as defined in section 761G ("Wholesale Clients") of the Corporations Act 2001 (Cth) ("Corporations Act"). In no circumstances may the Document be made available by UBS AG to a "Retail Client" as defined in section 761G of the Corporations Act. UBS AG's research services are only available to Wholesale Clients. The Document is general information only and does not take into account any person's investment objectives, financial and taxation situation or particular needs. Bahamas: This publication is distributed to private clients of UBS (Bahamas) Ltd and is not intended for distribution to persons designated as a Bahamian citizen or resident under the Bahamas Exchange Control Regulations. Bahrain: UBS is a Swiss bank not licensed, supervised or regulated in Bahrain by the Central Bank of Bahrain and does not undertake banking or investment business activities in Bahrain. Therefore, Clients have no protection under local banking and investment services laws and regulations. Brazil: Prepared by UBS Brasil Administradora de Valores Mobiliários Ltda, entity regulated by Comissão de Valores Mobiliários ("CVM") Canada: In Canada, this publication is distributed to clients of UBS Wealth Management Canada by UBS Investment Management Canada Inc.. **Dubai:** Research is issued by UBS AG Dubai Branch within the DIFC, is intended for professional clients only and is not for onward distribution within the United Arab Emirates. France: This publication is distributed by UBS (France) S.A., French "société anonyme" with share capital of € 125.726.944, 69, boulevard Haussmann F-75008 Paris, R.C.S. Paris B 421 255 670, to its clients and prospects. UBS (France) S.A. is a provider of investment services duly authorized according to the terms of the "Code Monétaire et Financier", regulated by French banking and financial authorities as the "Autorité de Contrôle Prudentiel et de Résolution." Germany: The issuer under German Law is UBS Deutschland AG, Bockenheimer Landstrasse 2-4, 60306 Frankfurt am Main. UBS Deutschland AG is authorized and regulated by the "Bundesanstalt für Finanzdienstleistungsaufsicht". Hong Kong: This publication is distributed to clients of UBS AG Hong Kong Branch by UBS AG Hong Kong Branch by UBS AG Hong Kong Branch, a licensed bank under the Hong Kong Banking Ordinance and a registered institution under the Securities and Futures Ordinance. India: Distributed by UBS Securities India Private Ltd. 2/F, 2 North Avenue, Maker Maxity, Bandra Kurla Complex, Bandra (East), Mumbai (India) 400051. Phone: +912261556000. SEBI Registration Numbers: NSE (Capital Market Segment): INB230951431, NSE (F&O Segment) INF230951431, BSE (Capital Market Segment) INB010951437. Indonesia: This research or publication is not intended and not prepared for purposes of public offering of securities under the Indonesian Capital Market Law and its implementing regulations. Securities mentioned in this material have not been, and will not be, registered under the Indonesian Capital Market Law and Regulations. Israel: UBS AG is registered as a Foreign Dealer in cooperation with UBS Wealth Management Israel Ltd, a wholly owned UBS subsidiary. UBS Wealth Management Israel Ltd is a licensed Portfolio Manager which engages also in Investment Marketing and is regulated by the Israel Securities Authority. This publication shall not replace any investment advice and/or investment marketing provided by a relevant licensee which is adjusted to your personal needs. Italy: This publication is distributed to the clients of UBS (Italia) S.p.A., via del vecchio politecnico 3. Milano, an Italian bank duly authorized by Bank of Italy to the provision of financial services and supervised by "Consob" and Bank of Italy. Jersey: UBS AG, Jersey Branch, is regulated and authorized by the Jersey Financial Services Commission for the conduct of banking, funds and investment business. Luxembourg: This publication is not intended to constitute a public offer under Luxembourg law, but might be made available for information purposes to clients of UBS (Luxembourg) S.A., 33A avenue J.F. Kennedy, L-1855 Luxembourg, R.C.S. Luxembourg B 11142, a regulated bank under the joint supervision of the European Central bank and the "Commission de Surveillance du Secteur Financier" (CSSF), to which this publication has not been submitted for approval. Mexico: This document has been distributed by UBS Asesores México, S.A. de C.V., a company which is not part of UBS Grupo Financiero, S.A. de C.V. or of any other Mexican financial group and whose obligations are not guaranteed by any third party. UBS Assesores México, S.A. de C.V. does not guarantee any yield whatsoever. Netherlands: This publication is not intended to constitute a public offering or a comparable solicitation under Dutch law, but might be made available for information purposes to clients of UBS Bank (Netherlands) B.V., a regulated bank under the supervision of "De Nederlansche Bank" (DNB) and "Autoriteit Financiële Markten" (AFM), to which this publication has not been submitted for approval. New Zealand: This notice is distributed to clients of UBS Wealth Management Australia Limited ABN 50 005 311 937 (Holder of Australian Financial Services Licence No. 231127), Chifley Tower, 2 Chifley Square, Sydney, New South Wales, NSW 2000, by UBS Wealth Management Australia Ltd. You are being provided with this UBS publication or material because you have indicated to UBS that you are a client certified as a wholesale investor and/or an eligible investor ("Certified Client") located in New Zealand. This publication or material is not intended for clients who are not Certified Clients ("Non-Certified Clients"), and if you are a Non-Certified Client you must not rely on this publication or material. If despite this warning you nevertheless rely on this publication or material, you hereby (i) acknowledge that you may not rely on the content of this publication or material and that any recommendations or opinions in this publication or material are not made or provided to you, and (ii) to the maximum extent permitted by law (a) indemnify UBS and its associates or related entities (and their respective directors, officers, agents and advisers (each a "Relevant Person") for any loss, damage, liability or claim any of them may incur or suffer as a result of, or in connection with, your unauthorised reliance on this publication or material and (b) waive any rights or remedies you may have against any Relevant Person for (or in respect of) any loss, damage, liability or claim you may incur or suffer as a result of, or in connection with, your unauthorised reliance on this publication or material. Saudi Arabia: This publication has been approved by UBS Saudi Arabia (a subsidiary of UBS AG), a Saudi Arabian closed joint stock company incorporated in the Kingdom of Saudi Arabia under commercial register number 1010257812 having its registered office at Tatweer Towers, P.O. Box 75724, Riyadh 11588, Kingdom of Saudi Arabia. UBS Saudi Arabia is authorized and regulated by the Capital Market Authority of Saudi Arabia. Singapore: Please contact UBS AG Singapore branch, an exempt financial adviser under the Singapore Financial Advisers Act (Cap. 110) and a wholesale bank licensed under the Singapore Banking Act (Cap. 19) regulated by the Monetary Authority of Singapore, in respect of any matters arising from, or in connection with, the analysis or report. Spain: This publication is distributed to clients of UBS Bank, S.A. by UBS Bank, S.A., a bank registered with the Bank of Spain. Taiwan: This material is provided in accordance with laws of Taiwan, in agreement with or at the request of clients. UAE: This research report is not intended to constitute an offer, sale or delivery of shares or other securities under the laws of the United Arab Emirates (UAE). The contents of this report have not been and will not be approved by any authority in the United Arab Emirates including the UAE Central Bank or Dubai Financial Authorities, the Emirates Securities and Commodities Authority, the Dubai Financial Market, the Abu Dhabi Securities market or any other UAE exchange. UK: Approved by UBS AG, authorised and regulated by the Financial Market Supervisory Authority in Switzerland. In the United Kingdom, UBS AG is authorised by the Prudential Regulation Authority and subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. A member of the London Stock Exchange. This publication is distributed to private clients of UBS London in the UK. Where products or services are provided from outside the UK, they will not be covered by the UK regulatory regime or the Financial Services Compensation Scheme. USA: This document is not intended for distribution into the US and / or to US persons. UBS Securities LLC is a subsidiary of UBS AG and an affiliate of UBS Financial Services Inc., UBS Financial Services Inc. is a subsidiary of UBS AG.

Version 01/2016

© UBS 2016. The key symbol and UBS are among the registered and unregistered trademarks of UBS. All rights reserved.

